

WINEGROWERS OF DRY CREEK VALLEY® Tuesday, June 20, 2023, 9 a.m.

The meeting was called to order at 9:01 a.m. by President George Christie.

In attendance: Directors Andrea Wolcott, George Christie, Art Murray, Mark Vernon, Mark Orsi, Elaine Foppiano, Susie Selby, Erik Miller and Jack Seifrick

May Board Meeting Minutes were approved via email.

TREASURERS REPORT: Mark

Bank Balance as of June 19:

Checking: \$40,607.75

Money Market: \$211,584.38

SBA Loan: \$150,666.86

TOTAL \$402,858,99

- LF to research new credit card for the org. that would get point in cash back.
 Submit to Mark for review.
- o All Passport reimbursement checks have gone out. One to be re-submitted.
- o Budget & cash flow have been revised.
 - When and where revenue is coming

ELECTION UPDATES:

- June 23 is the last day to submit a ballot. No changes to the board.
- o July 1 board announcement/ set board retreat date.
- LF to send around a doodle to secure a date late July/ early August for retreat.

GRANT:

- o Around \$89K will be refunded in the next month.
- LF talked to Robert (the ZAP grant writer) for possible future grants. Around 7k to draft and then write a grant. LF to do some research on possible grants. Ask Robert for cost on brainstorm session to be presented with viable options.
- o Create a grant committee.

PASSPORT:

- Review Amanda's deck
- o Set up a brainstorm session week after July- open to all
- What is next (need to decide by end of August latest)
 - Need to lean into what we are good at and that's our stories, our product and the location.
 - o 3 days Friday-Sunday
 - Friday (Town/ Westside-Bacchus as a host for boutique wineries/ cost sharing)
 - Welcome party
 - Saturday
 - Sunday
 - Elevated experiences
 - Quality control across all to set & exceed expectation for wine, food, entertainment, and hospitality.
 - Do not commit to more wineries than tickets we can move.
 - ~3 Satellite events under same brand different name throughout the year to keep energy going, explore collaborations etc...
 - Add a silent auction- launched around the holidays. A portion goes to the scholarship

PAST & UPCOMING EVENTS:

o **40**th **anniversary** recap

- o Google June 28 (Pedroncelli, Truett Hurst, Breathless)
- Taste of Sonoma- AVA table (Selby, Orsi, MoniClaire, Quivira, Lambert Bridge, Sbragia, Amista) & VIP table (CAST, Emmitt Scorsone)
- o Google July 12 (Orsi, 32 Winds, Fritz)

SCHOLARSHIP:

o Made our first \$5,000 contribution since 2008.

Respectfully submitted,

Lauren Fremont George Christie

Board Secretary President

Next Meeting – July 11, 2023 at 9:00am

Adjournment 10:24a.m.

Winegrowers of Dry Creek Valley is dedicated to advancing the recognition, preservation and enhancement of Dry Creek Valley as a premium winegrowing region through promotion, protection and educational activities.